

## Remax North Professionals

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A conversation with Matt Bouffard, Real Estate Agent at Remax North Professionals, by Ryan Francis

**We deal with clientele all over Vermont but mostly in Chittenden County. But occasionally we deal with people coming from different places of the world that want to live in Vermont.**

For my everyday job I wake up at about 8:30 in the morning and start my day. I get to the office at around 9 o' clock and do paper work and take a lot of phone calls throughout the day. But some days I don't have to go in until later if it's not busy and I don't have anything to do. Every day I work with people on trying to find them the right home that fits all of their needs or wants. Sometimes I get people that just want to look at homes and other people want to move in the house right away. We work with just about every town in Chittenden County and sometimes we venture away from Chittenden County but not usually. Our team's job is to find people homes that they want to live in and where they're going to feel comfortable for a long period of time.

We deal with a lot of clients that are mainly Vermont residents that either want to move location in the state or just want a new home because their house got old to them. But occasionally we get people from out of state and even out of the country that want to come to move to our beautiful state of Vermont. The main people that want to come live in our state are mainly Canadians because they love Lake Champlain and going out on the water and sun bathing. So mainly they're looking for camps on the lake that they can relax in. Globalization plays a big role in the Real Estate business and sometimes it can be good and sometimes it can be bad.

